

CONNECTING TO POTENTIALS. WE'RE XTERRA.

THE PIECES ARE ALIGNED: THE DESIRE, THE NETWORK AND THE APPLICATIONS. SO WHAT'S MISSING? A GROUP OF SEASONED INDIVIDUALS THAT MAKE IT A CONNECTED REALITY. WHICH ALSO HAPPENS TO BE AN EXCELLENT WAY TO DESCRIBE US HERE AT XTERRA.



“XTERRA IS THE BEST CONSULTING GROUP I'VE EVER WORKED WITH – you really can't go wrong if you engage these guys.”

- Richard Gates
CIO
PureSense



“AS A NEW BUSINESS, I REALLY APPRECIATE THAT XTERRA ALWAYS SEEMS TO MAKE US A PRIORITY. Xterra is the team.”

- Ellen Park
CEO
Peekadoodle



“WE REALLY DO RELY ON XTERRA. We enjoy the working relationship we have with them and would whole heartedly recommend them to anyone.”

- Richard Glen
IT Infrastructure Manager
PORT of OAKLAND

THE SPEED OF SUCCESS

At Xterra, we provide the leadership to make sure our clients' needs and supporting infrastructure is not a barrier to success, but rather a significant competitive advantage. Xterra solutions fit your specific needs – from hardware to consulting, managed services or cloud infrastructure implementation services. Each help transform your infrastructure from a cost center to a profit center – what a concept.

We look for partners, not projects. Sure, some engagements are short, but that doesn't mean we don't treat your company as if it were our own. We focus on taking steps that not only secure a client's enterprise, but promote our clients' long-term growth and prosperity. Our goal is to always achieve the optimum balance between infrastructure, security and business acceleration.

INNOVATE TO ACCELERATE

At Xterra, we've built our success on being able to identify the most promising strategic technologies and partners, and then seamlessly integrate those solutions into our clients' reality. And while that may sound like a common positioning statement, being able to consistently pull it off is actually quite unique. After all, it's a world of emerging, and ever changing standards. There is both consolidation and fragmentation of markets and vendors. Success requires the ability to adjust, react and implement on a daily basis on almost all fronts — and that's just the way we like it.

The mandate of any technology should be to provide a substantial and scalable return on investment — and not just dollar wise. The ROI comes in the currency of many things; competitiveness, time-to-market and the ability to scale your success on a moments notice. That said, the challenge then becomes recognizing the innovations (and the vendors behind them) that are the true market drivers.

// MANAGED SERVICES
// DATA NETWORKING
// UNIFIED COMMUNICATIONS
// VIRTUALIZATION
// SECURITY
// BUSINESS CONTINUITY



Microsoft



CITRIX



ForeScout



Let's say we move from the Age of Information to the Age of Distillation. The way we see it, a primary role we play is to make the absolute best use of your time. In that spirit, we've assembled a select list of individual companies that we are proud to call Partners. As result of our comprehensive vetting process, you can be certain that each company represents proven innovation and unsurpassed value.

// MANAGED SERVICES

Xterra Managed Services is your opportunity to increase operational efficiency, lower costs and reduce your exposure to IT risk. What's not to like? The task of providing 24x7 management of critical infrastructure and systems can be significant and expensive to implement. Xterra Managed Services provides proven management options to augment or extend the capabilities of our client's IT resources. Our engineers and systems provide ongoing (Fault Tolerance, Configuration, Accounting, Performance, and Security) management of our customers IT systems and services.

// DATA & VOICE NETWORKING

By simplifying the communication experience, you can improve productivity, increase your customer's satisfaction, retain skilled employees and dramatically streamline business processes. Xterra has partnered with the leading and proven vendors who consistently provide solutions that improve communication between your employees and customers and partners. This includes all types of communication – voice, fax, email and instant messaging.

// UNIFIED COMMUNICATIONS

In our world, Unified Communication (UC) means effectively accelerating the very communications that drive your success. It's that simple – and that complex. Not to worry. Xterra helps clients select, design, implement, and support a cohesive unified communications solution that's customized for every client. Unified communications systems can provide any organization – but particularly small and mid-sized ones – with a number of important benefits that include lower IT labor expenditures, greater employee productivity, faster decision-making and lower real estate costs. We offer UC design & implementation services for both Cisco & Microsoft PBX solutions.

// VIRTUALIZATION

In a project as complex as virtualization, selecting a vendor is one of the most important steps. Because you'll be living with the results of your virtualization decisions for a long time to come, we put a great amount of effort into partnering with the leading vendors in this space, so no matter who you choose, expectations will be met.

// SECURITY

There are a growing number of compelling security solutions on the market that represent industry-leading methodologies and technologies. By working with many proven security solution providers, Xterra has the ability to integrate these solutions with your unique hardware, software and network environment.

// LIFE MOVES FAST, WHICH IS WHY WE ENJOY MOVING FASTER

It's not a reckless pace, it's just one more benefit of experience and core expertise. We want you to view us as the consummate resource to getting agendas – big or small, done in a timely and cost-effective manner. We've provided a very general overview of the core services we offer.

If you feel like we're not addressing a particular need, just give us a call and we'll do our best to give you guidance or clarification on how to succeed.



Xterra Solutions Inc. 655 Montgomery Street, Suite 1020 San Francisco, CA 94111
Tel 888.343.0720 Fax 415.373.6977 xterrasolutions.com